

Sales Commission Model

Enter new quota, commission rate and base salary to estimate sales and compensation

New quota
\$500K

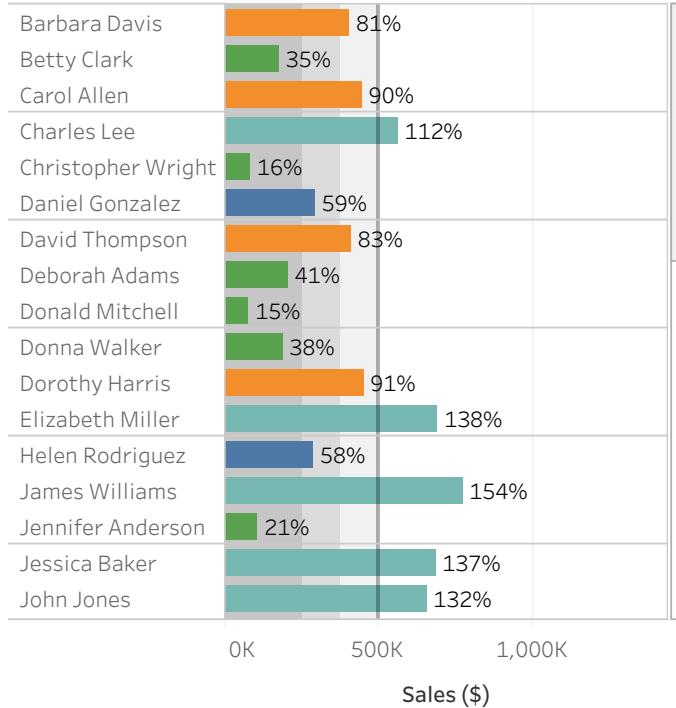
Base salary
\$50,000

Sort by
Names

Commission rate
18.4%

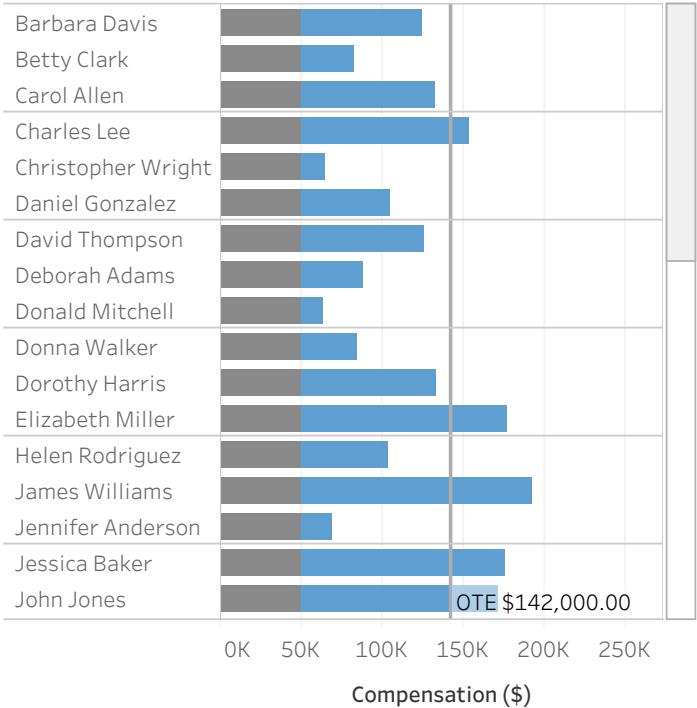
Estimated Quota Attainment Results with These Assumptions

Sales Person



Total Compensation with These Assumptions

Sales Person



Below 50%

50-75%

75-100%

Min. Base (Variable)

Commission (Variable)

Estimated Sales:

Sales	\$15.36M	OTE (Variable)	\$5.82M
% of quota achieved	75%	Avg. OTE (Variable)	\$142K

Estimated Compensation: